

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 056 are listed below

SIN #	SIN Title	Total Sales in \$
206 3	Alternative and Renewable Energy Solutions, Including Solar Energy Systems and Solar Lighting, Fuel Cells, Wind Power:	\$5,763,815
206 4	Energy Saving Lighting, Energy Efficient and/or Environmentally Friendly Lamps (light bulbs), Lighting Fixtures and Accessories, Indoor Emergency Lighting, Reading Lights, Lighting Sensor Systems:	\$245,468
206 12	Airport Lighting, and related accessories:	\$794,390
253 2	Wheel & Tire Equipment:	\$2,607,382
253 19	Diagnostic Equipment:	\$261,969
253 20	Vehicle Material Handling Equipment:	\$9,695,759
253 24	Lubrication Equipment:	\$76,470
253 39	Air Compressors:	\$105,419
253 40	Environmental Equipment and Services related to Maintenance and Repair Shop Equipment:	\$2,982,124
253 46	Miscellaneous Maintenance and Repair Shop Supplies:	\$4,370,882
253 48A	Pressure Cleaners - Underwriters Laboratories (UL) 1776 Certified:	\$3,368,187
253 48C	Pressure Cleaners - Not UL-1776 Certified:	\$685,345
253 49	Automatic Cleaning Machines & Parts Washers:	\$5,320,159
253 50	Blasters and Media:	\$1,802,913
253 51	Spray Paint Booths and Equipment:	\$1,263,772
253 52	Miscellaneous Abrasives:	\$2,021,091
253 90	Ancillary Services related to Maintenance and Repair Shop Equipment:	\$136,095
253 91	Lease/Rental of Vehicle Maintenance and Repair Shop Equipment:	\$0
253 97	Ancillary Repair and Alterations related to Maintenance and Repair Shop Solutions	\$0
253 99	Introduction of New Services/Products relating to Maintenance and Repair Shop Equipment:	\$8,249,399
357 02	Warehouse Trucks & Tractors -	\$2,260,476
357 03	Utility Trucks, Platform Trucks, Hand Trucks and Mail Carts -	\$189,227
357 08	Dock Plates, Boards, Ramps, and Bridges	\$364,365
357 09B	Pallet Trucks -	\$725,962
357 10C	Spill Containment Units, Containment Pallets, Non-Wooden Pallets -	\$4,063,539
357 11C	Warehouse Equipment and Supplies -	\$951,370
357 97	Ancillary Repair and Alterations related to Warehouse Equipment Solutions	\$0
357 98	Ancillary Services relating to Warehouse Equipment and Supplies, relating to and ordered in conjunction with products purchased under the supply schedule contract -	\$3,800

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357 99	Introduction of New Products/Services, related to Warehouse Equipment and Supplies -	\$928,016
361 01	Scaffolding And Accessories	\$700,952
361 05	Work & Service Platforms -	\$2,205,631
361 10A	Pre-Engineered and Prefabricated Buildings and Structures for Storage Solutions:	\$1,692,232
361 10B	Pre-Engineered and Prefabricated Buildings and Structures for In-Plant Solutions:	\$4,467,058
361 10D	Pre-Engineered and Prefabricated Buildings and Structures for Military, Disaster/Emergency Response, and Medical Facility Solutions:	\$23,573,192
361 10E	Pre-Engineered and Prefabricated Buildings and Structures for Professional Facility Solutions:	\$8,664,759
361 10G	Pre-Engineered and Prefabricated Buildings and Structures for Outdoor Shelter and Security Shelter Solutions:	\$2,575,547
361 10H	Pre-Engineered and Prefabricated Buildings and Structures for Restroom, Shower, and Laundry Solutions:	\$976,059
361 20A	Above Ground Storage Tanks/Systems:	\$1,262,864
361 24	Fuel Management Systems/Units, Fuel Dispensing Units, Fuel Monitoring Systems:	\$555,888
361 27	Ancillary Services for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$2,290,978
361 28	Installation and Site Preparation for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$1,148,750
361 30	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$5,983,288
361 32	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$28,822,442
361 50	Leasing of Pre-Engineered/Prefabricated Buildings and Structures:	\$11,900,300
361 97	Ancillary Repair and Alterations related to Pre-Engineered/Prefabricated Building and Structures Solutions	\$0
361 97A	Ancillary Repair and Alterations related to Above Ground Storage Tanks, Fuel Dispensing Equipment, and Fuel Management System Solutions	\$0
361 99	Introduction of New Services and Products related to Above Ground Storage Tanks/System:	\$253,691
361 99A	Introduction of New Services and Products related to Pre-Engineered/Prefabricated Buildings and Structures:	\$271,962
383 2	Portable, Standby, Backup or Prime Generators:	\$16,035,721
383 5	Batteries and Battery Chargers:	\$2,245,891
383 9	Battery and Alternator Monitoring Systems; Battery Spill Containment Systems; Parts and Accessories	\$3,432,048
383 10	Portable Light Towers:	\$9,200,628
412 3	Surge Protection/Suppression:	\$3,496
412 8	Hard Wired Surge Protection and EMI/RFI Filtration Devices	\$114,799
412 14	Uninterruptible Power Supplies:	\$16,890,502

412 15	Power Distribution Units	\$5,935,296
412 17	Switchgear, Panelboards, Switchboards, Load Centers, Metering:	\$10,801,669
412 19	Transformers	\$2,780,214
412 21	Electrical, Voltage, Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers:	\$3,692,868
412 50	Ancillary Service related to Power Distribution Equipment:	\$11,790,214
412 51	Installation and Site Preparation Services for Power Distributon Equipment:	\$6,530,411
412 52	Power Systems Engineering Support:	\$1,118,407
412 97	Ancillary Repair and Alterations for Alternative Energy Systems, Power Generation Equipment, Generators, and Batteries Solutions	\$0
412 99	Introduction of New Services and Products related to Power Distribution Equipment, Generators and Batteries:	\$3,761,247
563 4	Roofing Materials, Products and Services:	\$49,099,727
563 6	Access and Portable Flooring:	\$214,565
563 8	Erosion Control Fabric & Gabions	\$166,450
563 15	Solar Window Film	\$150,496
563 16	Security Film, Blast Mitigation, Bullet Resistant, and Glass Fragmentation Products for Doors, Windows, and Walls	\$406,014
563 23	Doors, Windows, Panels, and Shutters:	\$530,295
563 25	Plumbing Products and Bathroom Fixtures:	\$2,527,143
563 27	Industrial and Commercial Heating/Air Conditioning Units, Air Purification Equipment, HVAC Systems, Boiler Systems, Space Heaters, Air Curtains, Fans and Blowers:	\$3,277,576
563 28	Industrial and Commercial Electric and Gas Water Heaters, Boiled Water Heaters:	\$860,370
563 29	Miscellaneous Building Materials:	\$11,481,035
563 30	Portable Roads, Airstrips, Helipads:	\$760,858
563 97	Ancillary Repair and Alterations for Building Materials Solutions	\$0
563 98	Ancillary Services related to Building Materials/Supplies:	\$2,238,029
563 99	Introduction of New Services and Products related to Building Materials/Supplies:	\$824,014
629 01A	Forklifts-Electric, Gas, LPG, and Diesel Powered -	\$3,990,366
629 05	Maintenance, Rental and Lease of Forklifts	\$0
641 1	Water Purification Units:	\$4,409,438
641 2	Water Filtration Systems:	\$574,608
641 6	Sewage Treatment Equipment/Systems:	\$220,093